

Workforce Development Business Advisor Support

Carl Southcoat Workforce Development Business Advisor





Driving growth of the Hull and East Yorkshire economy for the benefit of our communities

The Workforce Development Business Adviser Role

- Promote participation and reduce inequality to increase life chances for our communities.
- Provide a bespoke free and impartial one-stop-shop service for individuals and SME businesses seeking support at any stage of their business journey
- To ensure that business are directed to an offer that is most appropriate to support their growth and workforce development needs.
- Engage with local businesses, colleges and independent training providers and working groups.
- Monitor labour market trends, gather local business intelligence data and feedback to wider stakeholder groups.
- Contribute towards informing the local skills provision and shape the future of the HEY LEP service offer.
- Generate opportunities to grow the number of small, medium (SMEs) businesses taking on new employees and apprentices across the HEY region.
- Source skills development opportunities to meet individual business upskilling and reskilling requirements.



Workforce Development

Key Areas of Interest for Workforce Development and Business Support:

- 1. Sourcing and accessing funding for workforce upskilling and reskilling to better meet business demand
- 2. Capital funding for business expansion, equipment and growth and development
- 3. Information advice and guidance on understanding the process for becoming an apprentice employer along with the levy transfer scheme
- 4. Supporting the development for setting up apprenticeship 'Trailblazer Group' for industries with identified training and skills gaps
- 5. Understanding how to become an employer training provider



Levy Transfer, Reinvestment Support

Case Study 1: Bell4Business and Groupe Atlantic

Case Study 2: Hull Kingston Rovers Rugby League Club and Tack TMI (A Global Learning and Development Training Solution Company)

Case Study 3: Department for Education (DfE) Case Study for use in the development of the new Apprentice Ambassador Network for Young People



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Reinvestment of Unspent Levy Funds

The HEY LEP Employment and Skills Team:

- Are currently in the process of contacting large local levy paying companies with view to negotiating the reinvestment of unspent levy funds.
- Have facilitated discussions with several levy paying companies
 and successfully managed to secure funds for local reinvestment
- Available funding is to be utilised to support the individual growth and development of small to medium-sized enterprises across the HEY LEP region.



Available Levy Transfer Triage Support

- The HEY LEP can provide a monitoring and triage service regarding all third-party levy transfer enquiries on behalf of the investing parties.
- Facilitate discussions and triage all 'expressions of interest' are in accordance with the required levy transfer specifications that have been agreed by the transferring organisation.
- Prevent any unsolicited enquiries the HEY LEP can act as the single point of contact for the transferring and requesting companies until an agreement and successful connection has been agreed.

